

Roadmap to Business Readiness

Are you going live without fully understanding the operational risks?



The focus is on delivering that new solution or the new business model. Only once feasibility is confirmed and a date for going live is agreed, more attention is given to the impact on the organisation, it's people and processes. Business Readiness becomes a priority.

Business Readiness management often requires capabilities your project team does not have readily available. The optimal use of the time remaining will be a key for a smooth go live and successful change.



“ They know what it takes to achieve Business Readiness. The two-pronged approach with inclusiveness and incentives at it's center is very effective. ”

Incentives keep productivity high!

Enabling transformation as a satisfying experience is our passion. If people embrace the change, they stay productive. Finding the right balance between enabling people and challenging them is crucial for success. Making data about progress available and putting up the right incentives can reduce the cost of change significantly.

Inclusiveness keeps operational risks low!

Tapping the expertise of your organisation is the prime source for understanding operational risks. We include the key stakeholders in preparing Business Readiness and work with them in identifying the risks to your operations.

When the rubber hits the road:

Business Readiness management should start well before change is rolled out. A comprehensive impact assessment is done and aligned with all key stakeholders before we proceed to planning for Business Readiness.

Learning and communication activities will be tailored to address the impact and accommodate the target audiences' needs for operational efficiency. Early on we suggest how progress can be measured and we start processing the relevant data. The right incentives for change will accelerate adoption and ensure that you generate the expected value.

The roadmap turns hindsight into foresight:

- Impact assessment as a foundation for planning all steps required to achieve Business Readiness.
- Learning and communication methodologies that put productivity and risk management first.
- Incentives create a pull-effect. With clear and measurable objectives people will actively work towards the change.
- Inclusive engagement of stakeholders ensures accountability during transition and after going live.

Ensure Business Readiness. Call us!

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